

# Sample Interview Questions

- Tell me a little bit about yourself.
- Tell me about yourself and your career.
- What motivated you to apply for this job?
- Have you ever done this type of work before?
- How would you describe your career path?
- What do you know about this organization?
- What makes you want to work for this organization?
- Are there any concerns you have about this position?
- What do you think would be your biggest challenge as director of this organization?
- Where do you see this organization in five years?
- What opportunities do you expect to achieve within this position?
- What would you bring to this organization?
- Describe your computer skills and experience.
- What was the single most important achievement you made at your previous job?
- What is the most difficult decision you had to make at your previous job?
- Describe your track record with fundraising.
- How would you describe your public speaking skills?
- Describe how you would increase the visibility of this organization.
- What did you like most/least about your last job?
- What tactics or tools do you utilize to overcome stress?
- What have your last three evaluations said about you?
- How would your last board describe: you/your leadership style/how you deal with pressure/how you deal with controversy/how you tackle problems?
- How would your subordinates describe: you/your leadership style/how you deal with pressure/how you deal with controversy/how you tackle problems?
- How does your managerial style differ from others in your field?
- Have you ever fired anyone? Can you describe how that unfolded?
- Explain your tactics for dealing with a personality conflict with a board member.
- What makes you a leader rather than a follower?
- Where do you see yourself in five years?
- What are your short- and long-term goals?
- Give an example of a challenge you had on the job and how you addressed it.
- What areas of your abilities would you like to improve upon?
- What is your greatest weakness?
- What is the worst mistake you made at a previous job?
- What book are you currently reading?
- Where did you go on your last vacation?
- Are we the only organization you are targeting for a new position?
- What type of rewards are you seeking regarding this position?
- What are your salary requirements?
- Are there other requirements we should discuss?
- Do you have any questions?